

# AUDRA O'NEAL

THE AUDRA O'NEAL TEAM

Audra O'Neal is the quintessential real estate professional. A 22-year industry veteran, she's become known for her unparalleled track record, savvy negotiating techniques, cutting-edge marketing strategies and laser focus on customer service. "I'm committed to doing what is best for my clients. I always listen to them and make sure I'm accomplishing their goals - not mine." That philosophy, along with how Audra uses the Keller Williams systems, tools and support to grow her business, has paid off. Accolades include being among the top groups at Keller Williams Southwest, the Top 25 Realtors in Houston, and Top Small Team by Sales Volume (Houston Business Journal). "You will never find anyone on our team that has anything else in mind other than servicing our clients at a very high level," says Audra. "Our goal is to serve and do what's best for them. The client's needs always come first."

Thanks to that exceptionally loyal clientele, personal referrals and repeat business comprise a major portion of her business. Whether it's around the corner or around the globe, Audra epitomizes her company's slogan: "Working Overtime for You." Clients describe her as being aggressive, creative and always protective of their money. Additional recognition includes office awards for listing volume, closing volume and gross commission income.

Numbers best tell the story. In 2021, Audra's team volume will be close to \$90 million in sales. And over the last 10 years, they will have helped almost 1,300 families find their dream homes. The secrets to her success? Hire people with the same high standards and always exceed expectations through exceptional service and knowledge.



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