

A KW Southwest Experience



by Amy Sharp

Zeeshan Syed's Story

When Zeeshan Syed was ready to list his luxury home, he spoke to several area agents, including the agent he had used in the past. Zeeshan says, "Due to the hot market, agents are busy. A friend recommended I contact Pinky Pirani and Imran Bhaidani, 'The B and P Team' at Keller Williams Southwest."

After speaking with Imran over the phone, Zeeshan invited him to look at the home. "Imran's a good guy," continues Zeeshan. "He came out to the house well-dressed with his portfolio in hand. Imran presented well. His portfolio looked good...lots of evidence that The B & P Team specializes in luxury homes."

To promote Zeeshan's home, The B and P Team created an immersive video highlighting the luxury features of the house. It attracted thousands of viewers. "The team did a great job."

Both the photography and the 3D virtual walkthrough of the house were amazing. We had several contracts on the home before we got 'the one.' Imran and Pinky were very good about keeping me up to date. They would discuss the market with me, and why in their opinion I should or should not take each offer. We ultimately accepted a cash offer, and the closing happened in 10 days. It was fast and smooth."

"Pinky and Imran are both easy-going," continues Zeeshan. "They don't complicate things. The great thing is: They really negotiate the best price. I do recommend The B and P Team. I will be using them again myself to buy a new home and a couple of investment properties. I have some ideas in mind, and I've spoken to Pinky about them. They are aggressively working on them. I know Pinky and Imran will find me great deals!"



KW Agents
Imran Bhaidani and
Pinky Pirani

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