

A KW Southwest Experience



Sylvie and Stuart Bonnington's Story

by Amy Sharp

Sylvie and Stuart Bonnington met Keller Williams Southwest (KWSW) agent Kitee Valentz back in 2016 at Sweetwater Country Club. The couple became good friends with Kitee, and they've used her services to both sell their previous home and buy their current home.

Stuart says, "Kitee has a very engaging personality. She knows what's going on in the community, and she's very aware of the real estate market ups and downs. She knows when it is a good time to buy, when it is a good time to sell, and she's very honest about it. I say this from experience because we should have taken her advice when selling our previous home! Sylvie and I were about to go on vacation, and we wanted to delay putting our home on the market until we got back. Kitee thought we should put it on the market before our vacation...and she was right. The market changed. We still received a very competitive offer, but perhaps it took longer than it would have before our vacation."

To sell the home, Kitee put together a campaign that included a YouTube video, professional photos, and open houses. Sylvie says, "Kitee put a lot of effort into it,

and she did an amazing job with staging our home. We found her very trustworthy and value her opinion. The YouTube video and photos really brought out the beauty of the home, and they were extremely effective. We sold the home to someone in a different country, without them ever seeing it in person!"

For their current home, the Bonningtons knew exactly the area they wanted to purchase in. Sylvie says, "Bless Kitee, she has so much patience. She's possibly the most patient person I've ever met. She showed us at least 45 homes. Stuart and I had different ideas on what we wanted. Kitee was able to bring our ideas together, matching and merging them. She's extremely diplomatic."

"When Kitee found this home, it was so obviously the right one," continues Stuart. "And because she knew the selling agent, we were able to look at it before it was officially on the market. We put in an offer that same day, and then Kitee was a star negotiator. She fought for the price we wanted, and we are very happy with the way it came out. We love our new home, and we absolutely recommend Kitee!"



**KW Agent
Kitee Valentz**

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